

The Nation's Combat Logistics Support Agency

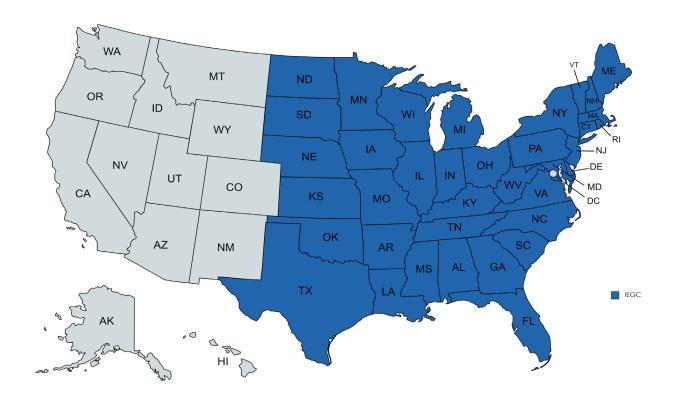
Inland/East/Gulf Coast Offshore (IEGC) SPE602-24-R-XXXX Program and Solicitation Overview

Mark A. Davis Contracting Officer April 2024



Program Description

- Program: The IEGC program covers the estimated annual domestic bulk fuels requirements under the IEGC regions and Purchase Programs, serving approximately 250 Military/DoD Facilities
- Locations:





Program Description

• Requirements:

- Distillate, Naval (F76) 9140-00-273-2377, PP 2.5a: 130,739,400 USG
- Turbine Fuel, Aviation (JAA) 9130-00-359-2026, PP 2.2a: 785,354,800 USG
- Turbine Fuel, Aviation (JP5) 9130-00-273-2379, PP 2.2c: 203,153,600 USG
- Turbine Fuel, Aviation (JP8) 9130-01-031-5816, PP 2.2a: 15,000 USG

Methods of Delivery:

- FOB Origin and Destination
- Tanker, Barge, Tank Truck, Railcar, and/or Pipeline



Program Description

• Ordering Period:

- Date of award through March 31, 2026

• Delivery Period:

– April 1, 2025 through March 31, 2026, plus a 30-day carry-over period

Contract Type:

- Fixed Price, Indefinite Delivery/Indefinite Quantity with Economic Price Adjustment (EPA)
 - Minimum Lift Guarantee of 75% of the total original contract volume (Provision I86.12)
 - Multiple Awards

• Competition:

- Full and Open Competition IAW FAR 6.1
- Full and Open Competition after Exclusion of Sources IAW FAR 6.2
- 42.89% of total requirement set aside for Small Business Concerns
 - Products set aside: JAA & JP5.



Solicitation Overview

- Solicitation:
 - SPE602-24-R-XXXX
 - Now on Contract Opportunities via Sam.gov
 - Negotiated Request for Proposal (RFP)
 - Intend to award with discussions
 - System for Award Management (SAM) registration required at https://www.sam.gov/portal/public/SAM

• Timeline and Key Dates:

- Final Solicitation posted on May 16, 2024
- Deadline for receipt of offers is expected to be June 17, 2024
- Open negotiations on non-technical issues expected on July 8, 2024
- Awards expected to be made on or around January 31, 2025
- Delivery period will begin April 1, 2025



Offeror Submittals

• What To Submit:

- SF-1449
- Offeror Submission Package (OSP)
- Applicable fill-in clauses/provisions (See RFP Section J)
- Quality Control Plan Outline (estimated 2 pages in length)
- Representations and Certifications (See RFP Section K)
- F76 Traceability Page (only applicable for F76 offers)
- Supply Commitment Letter (Non-manufacturers Only) (See RFP Text L704)
- Small Business Subcontracting Plan (Large Businesses Only)

• Offer Submittal Through the Offer Entry Tool (OET):

- Ensure entity has access to the OET
- <u>STRONGLY RECOMMENDED</u> to login and test the system prior to submitting your offer
- Avoid being in a position where you are unable to submit by the deadline if your account is locked, you are having system issues, or if another unforeseen issue arises

Supply Commitment Letter

Supply Commitment Letter

- Only applicable to Non-manufacturers
- Submit no later than Interim Proposals
- Verified during negotiations

In accordance with L704(c) Evidence of Responsibility (DLA ENERGY- BULK)

- Must include the following information
 - Volume to be supplied
 - Specifications of product(s) to be supplied
 - Points of delivery and period of contract performance
 - Escalation provision(s) applicable to the product(s) to be supplied; and
 - Supplier's delivery and inspection terms and conditions
- Best Practice: Letter(s) should contain phone and email contact information of the signatory to verify its validity



- DLA Energy's Default Price Escalators
 - DLA Energy chooses a default price escalator for JAA, JP5, and JP8, and a default escalator for F76. Escalators in the RFP are listed in the OET.

Alternate Price Escalators

- Defined as any escalators proposed on the basis for economic price adjustments other than the escalators listed in the solicitation
- Use of an alternate price escalator should be submitted as an exception request in Section M and will be evaluated for acceptance by the government prior to approval for use
- An amendment to the solicitation will be issued for approved alternate escalators

Escalator Choice

- DLA Energy will NEVER direct the contractor as to which escalator to choose. This is a business decision alone. Example: If the offeror chooses an F76 escalator for JAA, there is nothing in the solicitation which states this is prohibited
- Please take the time to understand the escalator function (i.e. how the calculation works) ahead of using the escalator and be mindful of the products listed in the section before choosing



DLA Energy's Intent to Award

- Government reserves the right to conduct formal discussions, if later determined by the Contracting Officer to be necessary
- Formal discussions may include:
 - Formal Negotiation Letters sent via email
 - Face-to-Face or Virtual Negotiation Meetings
 - Teleconferences
- Please note: Responses to negotiation letter issues are to be uploaded into the OET in addition to sending as an email. The OET remains the official means of submission to be considered part of the offer (See Solicitation Note #1). If the OET is not open, it is acceptable for email alone, but must be addressed in the letter format and approved by the contracting officer
- DLA Energy will not consider email communications alone to be part of the official proposal



- Offer Evaluation Method
 - Lowest price, technically acceptable source selection process described under FAR 15.101-2
 - Section M, FAR 52.212-2 Evaluation Commercial Items (NOV 2021)
 - Tradeoffs will not be permitted in this acquisition

Factor 1: Technical Acceptability

- Offer conforms to material solicitation requirements in the following subfactors:
 - 1. Supplies or Services and Prices/Cost, Section B:
 - (i) Offer meets all schedule requirements in Section B
 - (ii) Offered line items meet the delivery requirements of the schedule for additives required
 - (iii) Offered line items meets the delivery requirements of the schedule for mode and FOB point
 - (iv) Offer line item meets the required minimum and maximum quantity of the schedule
 - 2. Description/Specifications/Statement of Work, Section C:
 - (i) Offer meets all specification requirements outlined in Section C provisions
 - (ii) For F76 offers, offer includes a completed and signed Traceability form for F76 fuel offers in accordance with Provision C16.23 FUEL, NAVAL DISTILLATE (F76)



• Factor 1: Technical Acceptability (Continued)

- 3. Inspection and Acceptance, Section E:
 - (i) Offer meets all inspection requirements outlined in Section E Provisions
 - (ii) Offer certifies that it has a Quality Control Plan (QCP), On file with DLA Energy that is no more than 24 Months old or provide an outline, not to exceed two pages in length of a proposed QCP describing the offeror's current inspection system and quality assurance procedures, with references to the corresponding requirements in provisions E1
- 4. Deliveries or Performance, Section F:
 - (i) Offer meets all requirements outlined in Section F provisions
 - (ii) Offer includes completed information under Sources of Supply for all products and shipping points
 - (iii) Offer includes completed information under Parcel Shipping Sizes and Daily Capacity for all products, modes and shipping points offered
 - (iv) Offer includes completed information under Tanker and Barge Loading Facility Data (if offering via Origin Barge/Tanker mode)
 - (v) Offer includes completed information under Port Restrictions (if offering via Origin Barge/Tanker mode)



- Factor 2: Price
 - DLA Energy uses a computer evaluation model, the Bid Evaluation Model (BEM), to factor in numerous variables
 - Variables include the offerors' offered prices, fuel types and quantities, minimum and maximum award quantities, offered locations, shipment mode capabilities, minimum and maximum cargo sizes, customer receipt locations, receipt mode capabilities, and any other conditions included in the offerors' proposals
 - The BEM calculates the overall distribution of fuel from offerors' facilities to specific customer locations that is the lowest total combination of price for product and transportation



Offer Entry Tool (OET) Overview

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The Nation's Combat Logistics Support Agency

Bulk Offer Entry Tool (OET)

Sean Lucas Bulk Petroleum Purchase Analyst April 2024

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- What is the Offer Entry Tool (OET)
- Solicitation/OET Sequence
- Getting Access
- Parts of an OET Offer
- Best Business Practices
- Getting Help with OET

OFFER ENTRY TOOL (OET)

- OET
 - A web-based tool for use in submitting offers
 - Replaces the hard copy offer submission package
 - URL: <u>https://oet.energy.dla.mil/epst_oet/oet.html</u>
 - Bulk vs PC&S/Into-Plane sections of OET
 - Three Different business units to choose from once logged in
- Is OET required?
 - Solicitation will state if OET is mandatory
 - IEG, RMW, AEM, WPC and Deep Freeze use OET
 - OET offers must comply with solicitation closing date/time

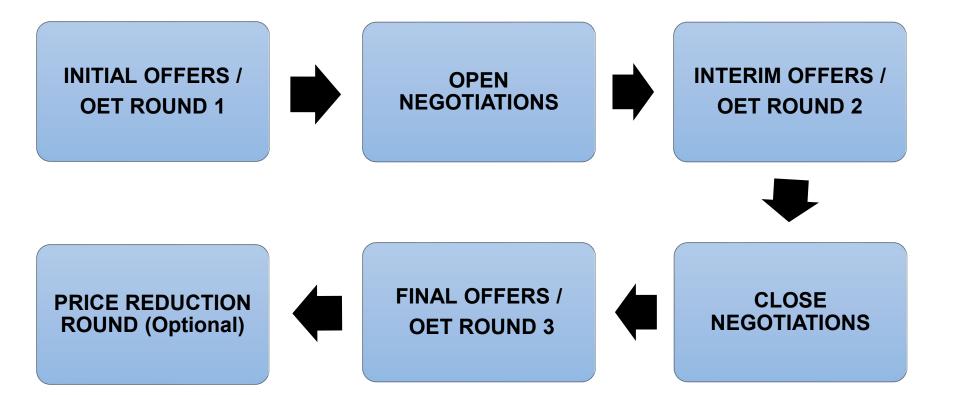


Solicitation/OET Sequence

- Solicitation gets posted to <u>SAM.gov | Home</u>
- OET is opened
- Vendors receive automated email notification
- Vendor inputs offer in OET, and submits
- OET round closes
- Offers are imported into the Bulk Bid Evaluation Model (BEM)
- Review/evaluation



OET Rounds





- Initial
 - Initial offer must be submitted prior to the closing date/time to be eligible for later rounds
- Interim
 - Used at the Contracting Officer's discretion
 - There may be more than one interim round
 - Participation is optional
 - If no offer is submitted during an interim round, previously offered data is retained
 - Last opportunity to add shipping points, exceptions and to submit supply commitment letters
- Final Proposal Revision (FPR)
 - Last round before Price Reduction
 - Some data fields will be locked but able to delete sequence lines
- Price Reduction Round (Optional)
 - Used at the Contracting Officer's discretion
 - Only price can be changed



- First, obtain a **CAGE CODE** for your company
 - Register at <u>SAM.gov | Home</u> for a CAGE code
 - Your OET account is linked to your CAGE code(s)
 - Multiple users per CAGE code is allowed
- Create an account in the Account Management And Provisioning System (AMPS) to apply for OET access

- https://amps.dla.mil



- Next, Log into your AMPS account to request the OET role
 - Click 'Energy Applications' on the Browse Roles by Application Tab
 - Select 'Energy OET'
 - Select 'Energy OET Prod PC&S Ground Vendor Role OET -100'
 - Complete all information and submit request
- OET Username and password will be sent to you via email from the EPST Provisioner
 - User ID and Password for AMPS are <u>NOT</u> the same as for OET



- Access
 - Allow 3-5 business days after submission for OET access
 - Log in every 30 days per DoD policy to avoid account deactivation
 - Do not share your username or password
 - Only the Account Holder can submit for reset of account/password
 - Passwords expire every 60 days (users will be prompted to change)
 - Revalidate your PC&S OET-100 AMPS role annually

Account Settings

- Use the same company name as the one linked to your CAGE
- Select the purchase programs you're interested in
- Use individual email, no group mailbox emails
- If you are not receiving emails, check your Junk mail and internal firewall settings



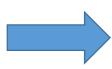


IMPORTANT!!

Do not share your OET username or password with anyone!



OET accounts are individual accounts, not group accounts!



If you do not log in for 30 days your account will be deactivated!



Revalidate your PC&S OET-100 AMPS role annually or your OET account will be archived by the DLA J6



Initial Login to OET

- OET URL
 - <u>https://oet.energy.dla.mil/epst_oet/oet.html</u>
- Change Password (required every 60 days per DoD policy)
 - Minimum 15 characters
 - At least 1 Upper case, 1 lower case, 1 number, 1 special character
- Update 'My Account' information
 - Use the exact Company Name as depicted in SAM (25 characters max)
 - E-mail address for notifications
 - Company size status
 - Select your purchase program under Buy Selection



Parts of an OET Offer

Three Primary Sections to OET Offer data:

1. My Account

- Update contact information
- Change password

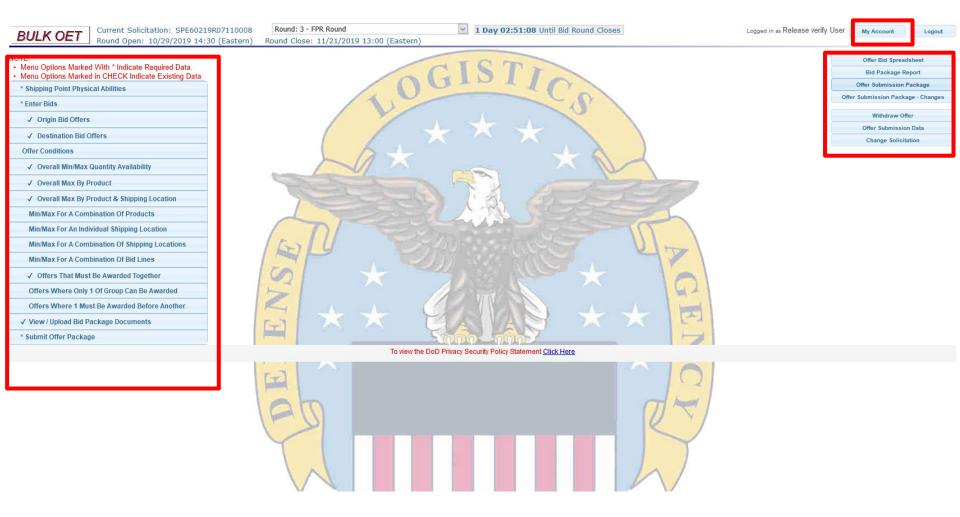
2. Offer Details

- Shipping points, products, quantity and price
- Offer conditions
- This is the data that is sent to the BEM
- Attachments
- Exceptions (Section M)

3. Offer Submission Package (OSP)



OET Main Menu





Menu Options Marked With * Indicate Required Data.

Menu Options Marked in CHECK Indicate Existing Data

BULK OET

* Enter Bids

* Shipping Point Physical Abilities

✓ Origin Bid Offers

Offer Conditions

✓ Destination Bid Offers

✓ Overall Min/Max Quantity Availability
 ✓ Overall Max By Product

✓ Overall Max By Product & Shipping Location Min/Max For A Combination Of Products

Min/Max For An Individual Shipping Location Min/Max For A Combination Of Shipping Locations

Min/Max For A Combination Of Bid Lines

✓ Offers That Must Be Awarded Together

✓ View / Upload Bid Package Documents

* Submit Offer Package

Offers Where Only 1 Of Group Can Be Awarded Offers Where 1 Must Be Awarded Before Another

Current Solicitation: SPE60219R07110008

Round Open: 10/29/2019 14:30 (Eastern)

Offer Submission Data

NOTE:

Round: 3 - FPF

Round Close: 1

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- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data
 - * Shipping Point Physical Abilities

* Enter Bids

✓ Origin Bid Offers

Destination Bid Offers

Offer Conditions

Overall Min/Max Quantity Availability

Overall Max By Product

Overall Max By Product & Shipping Location

Min/Max For A Combination Of Products

Min/Max For An Individual Shipping Location

Min/Max For A Combination Of Shipping Locations

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Offers That Must Be Awarded Together

Offers Where Only 1 Of Group Can Be Awarded

Offers Where 1 Must Be Awarded Before Another

✓ View / Upload Bid Package Documents

* Submit Offer Package







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Offer Submission Data

Round: 1 - Initial OET Round (Closed) Current Solicitation: SPE60219R0703 Logged in as Release verify User My Account Logout BULK OET Round Open: 01/17/2019 10:00 (Eastern) Round Close: 02/12/2019 15:00 (Eastern) **Overall Quantity By Refinery Source Overall Quantity By Refinery Source Alternative Fuels** Source Of Supply (2) Alternative Fuels > Parcel Shipping Sizes & Daily Load/Move Capacity (5) > Origin Tanker/Barge Loading Facility Data (3) > Port Restrictions (4) Source Of Supply (2) **Quality Assurance** Truck / Truck Trailer Free Time & Detention Rates Parcel Shipping Sizes & Daily Load/Move Capacity (5) Schedule Of Refinery Shutdowns For Turnarounds > Requests For Exception (5) > K Clauses (6) Origin Tanker/Barge Loading Facility Data (3) General Comments F **Return To Bid Entry** Port Restrictions (4) 1 Z Quality Assurance G) Truck / Truck Trailer Free Time & Detention Rates TH Schedule Of Refinery Shutdowns For Turnarounds T-J Requests For Exception (5) K Clauses (6) General Comments Return To Bid Entry



BULK OET

Return To Bid Entry

Offer Submission Data

Round Open: 01/17/2019 10:00 (Eas **Overall Quantity By Refinery Source** Alternative Fuels Source Of Supply (2) Production Capacity For Each Source Shipping Points Supplied By Each Refinery/Source ✓ Parcel Shipping Sizes & Daily Load/Move Capacity (5) Truck/Railcar Origin Truck/Railcar Destination Pipeline Barge/Tanker Size/Lift Interval Of One Impacts Another? V Origin Tanker/Barge Loading Facility Data (3) Facility Restrictions/Capacities Cargo Facility Restrictions/Capacities Ballast Map Coordinates For Shipping Points > Port Restrictions (4) Quality Assurance Truck / Truck Trailer Free Time & Detention Rates Schedule Of Refinery Shutdowns For Turnarounds > Requests For Exception (5) V K Clauses (6) Offeror Representations & Certifications Refinery Information Notification Of Vessel Authorized Negotiators Foreign Taxes - Contract Price Foreign Taxes - Invoiced Separately **General Comments**

Current Solicitation: SPE60219R070

Overall Qu	antities Available For Award - By Refinery Source									
By Refiner	y Source:									
			Search							
		Se	arch:							
Product	Source Refinery	Min Quantity (USG) \$	Max Quantity (USG)							
?	?	?	?							
JAA 🗸	Smelly Refinery	500,000	50,000,000	8						
Showing 1	lo 1 of 1 entries									
	New Source Notes	Close								
	To view the DoD Privacy Security Policy \$	Statement <u>Click Here</u>								

3. Refinery/source quantities available for award:

Product Source / Refinery		Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
JAA	Smelly Refinery	500,000	50,000,000



Refinery Shutdown Info

If you have no refinery shutdown information, leave this chart **BLANK**

Schedule Of Refinery Shutdowns For Turnarounds

The offeror shall furnish to the Contracting Officer a refinery shutdown schedule for the contract period. DLA Energy will review the offered quantity, parcel sizes, and lift intervals in conjunction with the turnaround period to ensure that the entire offered quantity can be delivered during the performance period and will meet operational requirements.

The offeror shall provide the following information for each product offered:

		Search				
Refinery Location (Load Point)	Shutdown Period 🗘	Impact Of Shutdown Period On Supply Availability	\$			
?	?	?				
	No data available	in table				
Showing 0 to 0 of 0 entries						

Unless the offeror states otherwise, the offer will be evaluated on the basis that there will be no refinery shutdowns for turnarounds that will have an impact on supply availability.



User Account Info

User Account Info - 12345	x)
Fields marked with * are required.	
Company Name: * (Changes Apply To All Accounts)]
HASTEC ?	
Title:	
Phone: * (Ex: 888.555.1212 (888) 555-1212 (888) 555.1212 x1212) 5717679520	
Fax: (Ex: 888.555.1212 (888) 555-1212 (888) 555.1212 x1212) Email: *	
Matthew.Shuster@dla.mil	
Link This Email for This Cage Only Link This for ALL Cages Assigned to Your Account	
Company Class: * Large Business ?	
Buy Selection: * ?	
Available Selected East Gulf Myac Supplemental Inland East Supplem Rocky Mountain We AEM Multi Year Inland East Multi Year WestPac Multi Year	
Change Password Save Cancel	
To view the DoD Privacy Security Policy Statement Click Here	



Origin and Destination Offers

Origin Offer Bids

This screen defines single bid lines for Origin bids. (NOTE: Corresponds to the "Origin Offer Card" section of your paper Offer Information Sheet)

Enter Alternate Escalator information into the "Notes" of the associated bid line.

Seq	Set ID	Prod	From	Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price	Delete
?	?	?	?	2	?	?	?	?	?	?	?	?	?
1		JA1	tester1 - KO	100000	0 10000	K	2.000000	2.000000	0.002199	2.002199	View		

BULK OET

Current Solicitation: SPE60016R0714 d Open: 12/22/2016 00.00 /Es Bound Clopps 12/27/2016 15:00 (Enotorn

Reverse Round: 1 - IEG 16R0714 RA Round 1

5 Days 06:59:18 Until Bid Round Closes

Logged in as Release verify User My Account Logout

This screen defines single bid lines for Destination bids. (NOTE: Corresponds to the "Destination Offer Card" section of your paper Offer Information Sheet)

Enter Alternate Escalator information into the "Notes" of the associated bid line.

Seq	Set ID	Prod	From	То				Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price
?	7	7	?	?				?	?	?	7	?	?	?	7	?
3		JAA	TestLoc1 - AL	JAA (ANNISTON ARMY DEPOT (AL) (150000	01	0	100000	0	Т	3.000000	3.000000	0.004000	3.004000	View	
4		JAA	Tesatloc2 - AR	JAA (DANNELLY ANG (AL) (25000001	22500001	0	250000	0	т	3.000000	3.000000	0.003000	3.003000	View	
3		JAA	TestLoc1 - AL	JAA BRADLEY FLD ANG BASE (CT)	1100000	9900001	0	10000	0	т	3.000000	3.000000	0.030000	3.030000	View	
5		JAA	TestLoc1 - AL	JAA CARSWELL AFB (JRB FT WOR (TX)	45000001	01	0	100000	0	т	3.000000	3.000000	0.030000	3.030000	View	
7		JAA	Tesatloc2 - AR	JAA MINNEAPOLIS (ANG) (MN)	15000001	0	Q	10000	0	т	3.000000	3.000000	0.030000	3.030000	View	
3		JAA	TestLoc1 - AL	JAA (MIN ST PAUL IAP (MN) (13000001	01	0	100000	0	т	3.000000	3.000000	0.030000	3.030000	View	
•		JAA	TestLoc1 - AL	JAA IA NG WATERLOO (IA)	2000001	01	0	200000	0	т	3.000000	3.000000	0.030000	3.030000	View	
0		JAA	Tesatloc2 - AR	JAA HENSLEY FLD (JRB FT WORT (TX)	12000001	01	0	1200000	0	т	3.000000	3.000000	0.030000	3.030000	View	
1		JAA	TestLoc1 - AL	JAA ANG SIOUX CITY (IA)	22000001	0	o	2200000	0	т	3.000000	3.000000	0.030000	3.030000	View	



Conditional Statements

- You can use conditional statements in your offer
 - Make sure your conditions do not conflict
- You can offer overall max/min quantities, or by
 - Product, Mode, Shipping Point
 - Use Vendor Notes if necessary
- You cannot tie two shipping points, or two different products together:
 - Read Section M of the solicitation



Submitting Offers

- Real time and auto-saved
- Download and review Offer Submission Package
- Review Bid Package Report
- Select "Submit Offer Package" to submit offer
 - You will get an error message if critical info is missing
- Enter password again and submit
- Watch for a confirmation email
- Enter OET after submission... VIEW/EDIT
 - VIEW allows you to view the offer, not make changes
 - EDIT will un-submit your offer! You will be able to make changes, but you must submit your offer again
- Do not submit a "place-holder" offer/submit best offers in the initial round
- Do not wait until the last minute to submit
- Keep your OET account current (log in once every 30 days)
- Read the solicitation and familiarize yourself with the clauses and schedule



Getting Help

- OET User Manual
 - Available on the OET main page
 - <u>https://oet.energy.dla.mil/epst_oet/oet.html</u>
- For questions specific to the offer, please contact the Contracting Officer listed on the solicitation
- If you are unable to access OET or your OET account is locked, please email the DLA Energy Bulk Technical Team:
 - <u>DESC-BTechTeam@dla.mil</u>
- For questions concerning the functionality of OET, please contact:
 - Sean Lucas, <u>Sean.Lucas@dla.mil</u>, (571) 767-8407



OET/OSP Crosswalk

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The Nation's Combat Logistics Support Agency

OET/OSP Crosswalk

Sean Lucas Bulk Petroleum Purchase Analyst April 2024

WARFIGHTER ALWAYS



- The Section headings in the OSP are mirrored in the OET
 - Ex. Parcel sizes in the OSP are entered using the "Parcel Sizes" button in the OET
 - The data in the OSP is shown in the same order as in the OET.
 If the vendor completes the first screen, top to bottom, then the second screen, that is the same order as the OSP
 - The first screen of OET is Sections A-E of the OSP
 - Second screen is Sections F- O of the OSP



OET Main Menu





Offer Submission Package





Menu Options Marked With * Indicate Required Data.

Menu Options Marked in CHECK Indicate Existing Data

BULK OET

* Enter Bids

* Shipping Point Physical Abilities

✓ Origin Bid Offers

Offer Conditions

✓ Destination Bid Offers

✓ Overall Min/Max Quantity Availability
 ✓ Overall Max By Product

✓ Overall Max By Product & Shipping Location Min/Max For A Combination Of Products

Min/Max For An Individual Shipping Location Min/Max For A Combination Of Shipping Locations

Min/Max For A Combination Of Bid Lines

✓ Offers That Must Be Awarded Together

✓ View / Upload Bid Package Documents

* Submit Offer Package

Offers Where Only 1 Of Group Can Be Awarded Offers Where 1 Must Be Awarded Before Another

Current Solicitation: SPE60219R07110008

Round Open: 10/29/2019 14:30 (Eastern)

Offer Submission Package

NOTE:

Round: 3 - FPF

Round Close: 1

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- Menu Options Marked With * Indicate Required Data.
- · Menu Options Marked in CHECK Indicate Existing Data
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Offers Where Only 1 Of Group Can Be Awarded

Offers Where 1 Must Be Awarded Before Another

✓ View / Upload Bid Package Documents

* Submit Offer Package





Offer Submission Package

NOTE:

- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data
 - * Shipping Point Physical Abilities
 - * Enter Bids
 - ✓ Origin Bid Offers

Destination Bid Offers

Offer Conditions

✓ Overall Min/Max Quantity Availability

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Min/Max For A Combination Of Products

Min/Max For An Individual Shipping Location

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Min/Max For A Combination Of Bid Lines

Offers That Must Be Awarded Together

Offers Where Only 1 Of Group Can Be Awarded

Offers Where 1 Must Be Awarded Before Another

✓ View / Upload Bid Package Documents

* Submit Offer Package

1 Day 02:51:08 Until Bid Round Closes Logged in as Release verify User My Account Offer Bid Spreadsheet **Bid Package Report** Offer Submission Package Offer Submission Package - Change Withdraw Offer Offer Submission Data Section A.1. Origin Offer Sheet Change Solicitation

Section A.2. Destination Offer Sheet



ew the DoD Privacy Security Policy Statement Click Here

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Logout



Origin Offer Sheet

Origin Offer Bids

This screen defines single bid lines for Origin bids. (NOTE: Corresponds to the "Origin Offer Card" section of your paper Offer Information Sheet)

Enter Alternate Escalator information into the "Notes" of the associated bid line.

Set ID	Prod	From	Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price	Delete
?	?	3 (p)	?	?	?	?	?	?	?	?	?	?
	JA1	tester1 - KO	1000000	10000 k	<	2.000000	2.000000	0.002199	2.002199	View		
	?		? ? <u>?</u>	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	2 2 2 Ch 2 2	5 5 5 5 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	Set ID Prod Prod Prod Mill mode Bid ?	Set ID Prod Prod Prod ? ? ? ?	Set ID Prod From Max Min Mode Bid Price Additives ? ? ? ? ? ? ? ? ? ? ?	Set ID Prod From Max Min Mode Bid Price Additives Price ? <t< td=""><td>Set ID Prod Prod Prod Price Additives Price Notes ?</td><td>Set ID Prod From Max Min Mode Price I otal Price I otal Additives I otal Price Notes Mode Price ?</td></t<>	Set ID Prod Prod Prod Price Additives Price Notes ?	Set ID Prod From Max Min Mode Price I otal Price I otal Additives I otal Price Notes Mode Price ?

To view the DoD Privacy Security Policy Statement Click Here

A. STANDARD OFFER SHEETS

1. Origin Offer Sheet

Seq	Set ID	Product	Shipping Point	Max Qty (USG)	Min Qty (USG)	Mode(s)	Price W/O Additives (USD)	Total Additive Cost	% Bio-Fuel Included in Offer Qty**	EPA Escalator	Total Offer Price
No O	rigin Off	ers									

** Offers including a bio-fuel component should state the percent of bio-fuel included. Offers not including a bio-fuel component should leave this column blank. Modes: K = Tanker, B = Barge; P = Pipeline; C = Railcar; T = Truck, V = Intermodal container/sea van; W = Tank Wagon

B. ADDITIVE PRICES

	Seq	Mode(s)	FSII Price	FSII Included / Optional / Not Included	SDA Price	SDA Included / Optional / Not Included	CI Price	CI Included / Optional / Not Included
1	No A	dditive Dat	a					

C. PRICE ESCALATORS

	Seq	Ref Price Formulas Selected	Reference Price Date	Effective Reference Price	Adjustment Factor
--	-----	--------------------------------	----------------------	------------------------------	-------------------

Destination Offer Sheet

	ation Of	fer Bids											
his s	creen d	lefines s	ingle bid lines for Destination bids. (NOTE:	Corresponds to the "Destination Offer Card" section of your paper Offer Infor	mation Sheet)								
Inter	Alterna	te Escal	ator information into the "Notes" of the asso	ciated bid line.							-		
											Search:		
Seq	Set ID	Prod	From	То	Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price
?	?	2	?	?	?	?	?	?	?	?	?	?	?
3		JAA	TestLoc1 - AL	JAA (ANNISTON ARMY DEPOT (AL) 150000 0 0	100000	0	Т	3.000000	3.000000	0.004000	3.004000	View	
4		JAA	Tesatloc2 - AR	JAA DANNELLY ANG (AL) 2500000 2250000 0	250000	0	т	3.000000	3.000000	0.003000	3.003000	View	
5		JAA	TestLoc1 - AL	JAA BRADLEY FLD ANG BASE (CT) 1100000 9900000 0	10000	0	т	3.000000	3.000000	0.030000	3.030000	View	
		JAA	TestLoc1 - AL	JAA CARSWELL AFB (JRB FT WOR (TX) 4500000 0 0 0	100000	0	т	3.000000	3.000000	0.030000	3.030000	View	
5		JAA	Tesatloc2 - AR	JAA MINNEAPOLIS (ANG) (MN) 1500000 0 0	10000	0	т	3.000000	3.000000	0.030000	3.030000	<u>View</u>	
ę.		JAA	TestLoc1 - AL	JAA MIN ST PAUL IAP (MN) 1300000 0 0	100000	0	т	3.000000	3.000000	0.030000	3.030000	View	
ř.		JAA	TestLoc1 - AL	JAA IIA NG WATERLOO (IA) T I 2000001 01 0	200000	0	Т	3.000000	3 000000	0.030000	3.030000	View	
0		JAA	Tesatloc2 - AR				_	_	00	0.030000	3.030000	View	
		1000	Additio	nal Bid Line Data Origin Bid Summary Report Co	ontinue To D	estination B	id s 🚽	Close	00	0.030000	3.030000	View	

2. Destination Offer Sheet

Seq	Set ID	Product	Shipping Point	To Location	Line Item	Max Qty (USG)	Min Qty (USG)	Mode(s)	Price W/O Additives (USD)	Total Additive Cost	% Bio-Fuel Included in Offer Qty**	EPA Escalator	Total Offer Price

No Destination Offers

** Offers including a bio-fuel component should state the percent of bio-fuel included. Offers not including a bio-fuel component should leave this column blank. Modes: K = Tanker, B = Barge; P = Pipeline; C = Railcar, T = Truck, V = Intermodal container/sea van; W = Tank Wagon

B. ADDITIVE PRICES

Seq	Mode(s)	FSII Price	FSII Included / Optional / Not Included	SDA Price	SDA Included / Optional / Not Included	CI Price	CI Included / Optional / Not Included	
No A	dditive Dat	a						

C. PRICE ESCALATORS

Seq	Ref Price Formulas Selected	Reference Price Date	Effective Reference Price	Adjustment Factor
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* Submit Offer Package

NO

Offer Conditions

	Eastern)		Y 1 Day 02:51:08 Until Bid Round Closes		Lo	gged in as Release verify Us	er My Account	Logout
Menu Options Marked With * Indicate Required Data. Menu Options Marked in CHECK Indicate Existing Data	Lasteriny	-					Offer Bid Sprea	dsheet
wend options warked in one or indicate Existing Data	-	C.	STI				Bid Package	Report
* Shipping Point Physical Abilities	0	U	10110				Offer Submission	Package
* Enter Bids	>		FFER CONDITIONS					
✓ Origin Bid Offers		1.	Overall Min/Max Quantity Availability: Minimum Quantity Available (USG) Maximum (Quantity Availa				
Destination Bid Offers			No Limit VENDOR NOTES:	;	No Limit			
Offer Conditions	Ear	2.	Overall Max By Product:					
✓ Overall Min/Max Quantity Availability	1		Product Quantity (USG) No Overall Max By Product					
Overall Max By Product		3.	VENDOR NOTES: Overall Max By Product and Shipping Location:					
Overall Max By Product & Shipping Location			Product Shipping Locs No Overall Max By Product and Shipping	tion	Quantity ((USG)		
Min/Max For A Combination Of Products		4.	VENDOR NOTES: Min/Max For A Combination Of Products:					
Min/Max For An Individual Shipping Location	To view the D		Products No Min/Max For A Combination Of Product	Min (USG)	Max (USG)			Notes
Min/Max For A Combination Of Shipping Locations		5	Min/Max For Individual Shipping Location:	2				
Min/Max For A Combination Of Bid Lines			Product Shipping Point	Mode	Minimum Quantity Available (USG)	Maximum Quantity Available (USG)		
Offers That Must Be Awarded Together			No Min/Max For Individual Shipping Data					
Offers Where Only 1 Of Group Can Be Awarded		б.	Would the quantity awarded out of any shipping	point affect the	quantity available f	or award out of any othe	r shipping point?	No If yes
Offers Where 1 Must Be Awarded Before Another								
✓ View / Upload Bid Package Documents								

WARFIGHTER ALWAYS



NOTE	
NOTE:	Logged in as Release verify User My Account Logout
 Menu Options Marked With * Indicate Required Data. 	tern)
 Menu Options Marked in CHECK Indicate Existing Data 	Offer Bid Spreadsheet
* Chinging Daint Dhysical Abilitian	Bid Package Report
* Shipping Point Physical Abilities	Offer Submission Package Offer Submission Package Offer Submission Package - Changes
* Enter Bids	Withdraw Offer
	- Offer Submission Data
✓ Origin Bid Offers	Change Solicitation
Destination Bid Offers	
Offer Conditions	
	7. Min / Max For Combination Of Bid Lines:
Overall Min/Max Quantity Availability	Bid Lines / Sets
	No Min/Max Bid Line Combinations
Overall Max By Product	
Querall Max Dy Dreduct 9, Shinning Location	 Offer Combinations That Must Be Awarded Together Or Not At All:
Overall Max By Product & Shipping Location	Bid Lines / Sets
Min/Max For A Combination Of Products	No Offer Combinations Found
Min/Max For An Individual Shipping Location	ew the DoD Frace Security Policy
	Bid Lines / Sets
Min/Max For A Combination Of Shipping Location	No Offer Combinations Found
Min/Max For A Combination Of Bid Lines	 Offer Combinations Where 1 Must Be Awarded Before Another In Order (1 BEFORE 2 BEFORE 3 etc.):
Officer That Must Do Averaded Tracther	Bid Lines / Sets
Offers That Must Be Awarded Together	No Offer Combinations Found
Offers Where Only 1 Of Group Can Be Awarded	
Ollers where Only TOTOTOup Can be Awarded	
Offers Where 1 Must Be Awarded Before Another	
✓ View / Upload Bid Package Documents	
* Submit Offer Package	

WINTER OF AN

Offer Submission Data

Round: 1 - Initial OET Round (Closed) Current Solicitation: SPE60219R0703 Logged in as Release verify User My Account Logout BULK OET Round Open: 01/17/2019 10:00 (Eastern) Round Close: 02/12/2019 15:00 (Eastern) **Overall Quantity By Refinery Source Overall Quantity By Refinery Source Alternative Fuels** Source Of Supply (2) Alternative Fuels > Parcel Shipping Sizes & Daily Load/Move Capacity (5) > Origin Tanker/Barge Loading Facility Data (3) > Port Restrictions (4) Source Of Supply (2) **Quality Assurance** Truck / Truck Trailer Free Time & Detention Rates Parcel Shipping Sizes & Daily Load/Move Capacity (5) Schedule Of Refinery Shutdowns For Turnarounds > Requests For Exception (5) > K Clauses (6) Origin Tanker/Barge Loading Facility Data (3) General Comments F **Return To Bid Entry** Port Restrictions (4) 1 Z Quality Assurance 5 Truck / Truck Trailer Free Time & Detention Rates TH Schedule Of Refinery Shutdowns For Turnarounds T-J Requests For Exception (5) K Clauses (6) General Comments Return To Bid Entry

BULK OET Current Solicitation: SPE60219R0703 Round Open: 01/17/2019 10:00 (Eastern)

Round: 1 - Initial OET Round 0 (Eastern) Round Close: 02/12/2019 15:00 (Eastern) (Closed)

Logged in as Release verify User My Account

Logout

Overall Quantity By Refinery Source

Alternative Fuels

Source Of Supply (2)

- Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- Origin Tanker/Barge Loading Facility Data (3)

Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnarounds

- Requests For Exception (5)
- K Clauses (6)

General Comments

Return To Bid Entry

F. SOURCE OF SUPPLY

1. State the monthly production capacity for each source of supply:

Product	Source Of Supply	Maximum Monthly Production (USG)
F76	testerl - KO	50,000,000
JA1	testloc1 - JA	40,000,000

VENDOR NOTES:

2. List all shipping points supplied by each refinery/source of supply:

Product	Source / Refinery	Shipping Points Supported
ALL	testerl - KO	tester1 KO

VENDOR NOTES:

3. Refinery/source quantities available for award:

Product	Source / Refinery	Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
No Overall A	vailabilities By Refinery Source		



BULK OET Current Solicitation: SPE60219R0703 Round Open: 01/17/2019 10:00 (Eastern)

0219R0703 Round: 1 - Initial OET Round 10:00 (Eastern) Round Close: 02/12/2019 15:00 (Eastern) (Closed)

ity Polic

Logged in as Release verify User My Account

Logout

Overall Quantity By Refinery Source

Source Of Supply (2)

Production Capacity For Each Source

Shipping Points Supplied By Each Refinery/Source

- Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)

Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnarounds

- Requests For Exception (5)
- K Clauses (6)

General Comments

Return To Bid Entry

F. SOURCE OF SUPPLY

1. State the monthly production capacity for each source of supply:

Product	Source Of Supply	Maximum Monthly Production (USG)
F76	testerl - KO	50,000,000
JA1	testloc1 - JA	40,000,000

VENDOR NOTES:

2. List all shipping points supplied by each refinery/source of supply:

Product	Source / Refinery	Shipping Points Supported
ALL	testerl - KO	tester1 KO

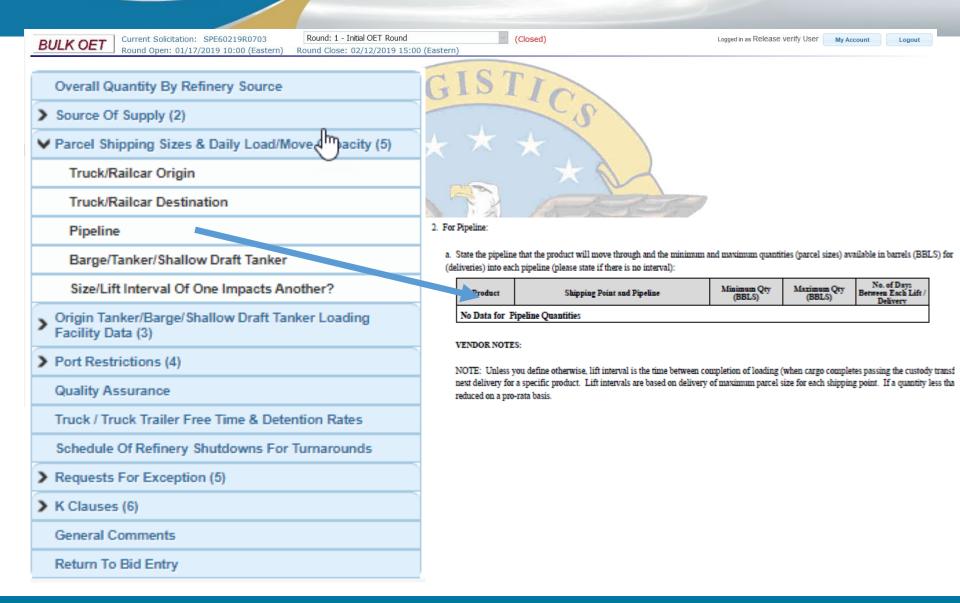
VENDOR NOTES:

3. Refinery/source quantities available for award:

	Product	Source / Refinery	Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
1	No Overall Av	ailabilities By Refinery Source		



(Closed) Current Solicitation: SPE60219R0703 Round: 1 - Initial OET Round Logged in as Release verify User My Account Logout BULK OET Round Open: 01/17/2019 10:00 (Eastern) Round Close: 02/12/2019 15:00 (Eastern) Overall Quantity By Refinery Source Source Of Supply (2) G. PARCEL SHIPYING SIZES & DAILY CAPACITY ✓ Parcel Shipping Sizes & Daily Load/Move ([™])acity (5) 1. For Truck and Railcar: Truck/Railcar Origin a. State the Loading/Movement Capacity for FOB ORIGIN offers: Truck/Railcar Destination Hours Each Max Loads Per Days of Week No. Of Product / Mode Shipping Point Day Terminal Normal Work Terminal Open Racks Day* Pipeline No Data for Loading/Movement Capacity for FOB ORIGIN Offers * NOTE: On items calling for delivery by transport truck, FOB origin, the contractor shall, without additional cost to the government, c Barge/Tanker/Shallow Draft Tanker trucks to receive shipments, proceed to using activity, and arrive no earlier or later than the scheduled arrival times (assuming normal tr using activity). OFFERORS ARE REQUIRED TO INDICATE THE DAYS OF THE WEEK WHICH THE TERMINAL WILL BE OF Size/Lift Interval Of One Impacts Another? For FOB Origin Truck offers, 'Normal Work Day' shall be defined as an 8-hour period of time between the hours of 0400 (4:00 a.m.) as Origin Tanker/Barge/Shallow Draft Tanker Loading VENDOR NOTES: Facility Data (3) b. State the Loading/Movement Capacity for FOB DESTINATION offers: Port Restrictions (4) Max Daily Min Daily Product / Mode Shipping Point Days Available for Del Ousatit No Data for Loading/Movement Capacity for FOB DESTINATION Offers Quality Assurance VENDOR NOTES: Truck / Truck Trailer Free Time & Detention Rates OFFERORS ARE REQUIRED TO INDICATE THE DAYS OF THE WEEK WHICH THE TERMINAL WILL BE OPEN. Schedule Of Refinery Shutdowns For Turnarounds Requests For Exception (5) K Clauses (6) General Comments Return To Bid Entry

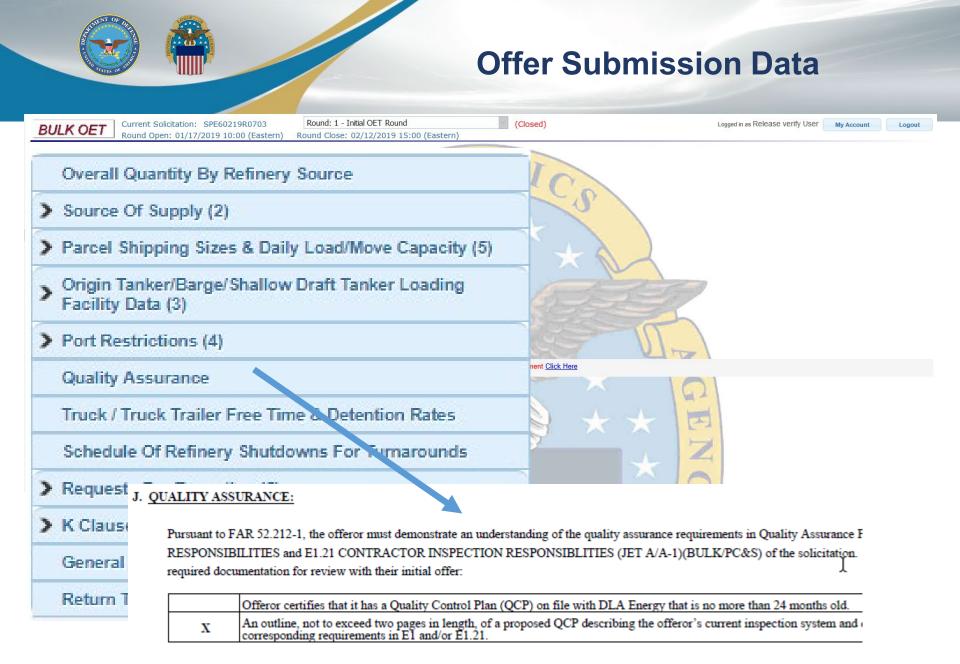


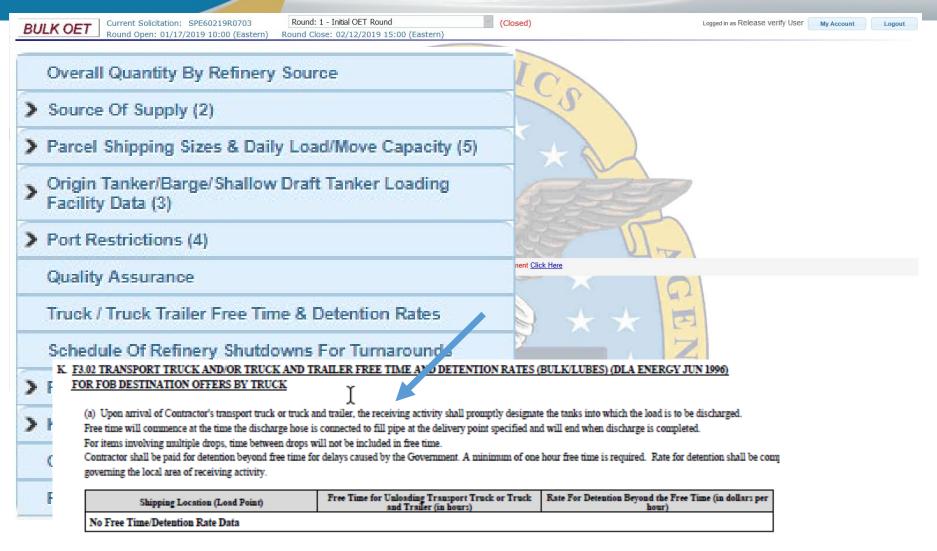
Current Solicitation: SPE60219R0703 Round: 1 - Initial OET Round	(Closed) Logged in as Release verify User My Account Logout
BULK OET Current Solicitation: SPE60219R0/03 Round Close: 02/12/2019 15:0	
Overall Quantity By Refinery Source Source Of Supply (2) Parcel Shipping Sizes & Daily Load/Move	GISTICS * * *
Truck/Railcar Destination	3. For Barge or Tanker:
Pipeline	a. State the minimum and upaximum quantities (parcel sizes) available in barrels (BBLS) for each delivery and the minimum number
Barge/Tanker/Shallow Draft Tanker	Product / Mode Shipping Point Minimum Qty (BBLS) Maximum Qty (BBLS) Between Each Lift / Delivery No Data for Barge/Tanker Parcel Sizes State Sizes <t< th=""></t<>
Size/Lift Interval Of One Impacts Another?	VENDOR NOTES:
> Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)	4. Would the parcel size/lift interval for one product or mode impact the available parcel size/lift interval for any another product or mod
> Port Restrictions (4)	NOTES: A. FOR EVALUATION PURPOSES ONLY: DLA ENERGY will add 5 days to offered FOB Origin tanker lift intervals and 3 days to offered FOB Origin barge:
Quality Assurance	be lifted under a resultant contract. Additionally, if multiple lift intervals are offered, DLA ENERGY will evaluate the maximum quantity for award based operational scheduling realities and will be used only for evaluation purposes. The Government reserves the right to schedule lifts in accordance with the lift interv available for award based on lift intervals is less than the total quantity offered for award, the Government will limit evaluation for award to the calculated maximum
Truck / Truck Trailer Free Time & Detention Rates	Government's evaluation factors for tanker and barge lift intervals to assure lift intervals and parcel sizes provide for fall evaluation of total offered quantity for all i
Schedule Of Refinery Shutdowns For Turnarounds	B. Unless you define otherwise, lift interval is the time between when the vessel completes loading (released by the Government Inspector) until the Scheduled De
> Requests For Exception (5)	
> K Clauses (6)	
General Comments	
Return To Bid Entry	

BULK OET Current Solicitation: SPE60219R0703 Round Open: 01/17/2019 10:00 (Eastern)	Round: 1 - Initial OET Round Round Close: 02/12/2019 15:00 (East	ern)	(Closed)		Logged in as l	Release verify Use	My Account	Logout
Overall Quantity By Refinery Source		T	STI					
> Source Of Supply (2)			DB ORIGIN TANKER AND BARGE LO: State your facility restrictions/capacities inc			Maan Long Wa	tor (MI W) dont	h morel I anoth (
> Parcel Shipping Sizes & Daily Load/N	Nove Capacity (5)	1.	Shipping Point	Mode	Cargo Capacity (BBLS)			Draft (FT)
 Origin Tanker/Barge/Shallow Draft Ta Facility Data (3) 	inker Loading		No Fob Origin Tanker And Barge Load	ing Facility	Data Restrictio	us/Capacities		
Facility Restrictions/Capacities Ca	rgo		VENDOR NOTES:					
Facility Restrictions/Capacities Ba			Identify the MLW depth at the shipping point and the					
Map Coordinates For Shipping Poi		2.	State your facility restriction/capabilities in Shipping Point	cluding ball	Ballast Cap	pacity Mar I	oading Rate	hour (BPH), bert
> Port Restrictions (4)			No Fob Origin Tanker And Barge Load		(DDL)		p Rate BPH) pacifies	
Quality Assurance			VENDOR NOTES:					
Truck / Truck Trailer Free Time & Det	ention Rates	3.	Provide the map coordinates for your shippi Shipping Point		finery: Iap Coordinates			
Schedule Of Refinery Shutdowns For	r Turnarounds		tester1 KO testloc2 JA	33 92 87 91 106 52 102 87 22				
Requests For Exception (5)			VENDOR NOTES:	102 87 22				
> K Clauses (6)			TENDOR NOTES:					
General Comments								
Return To Bid Entry								

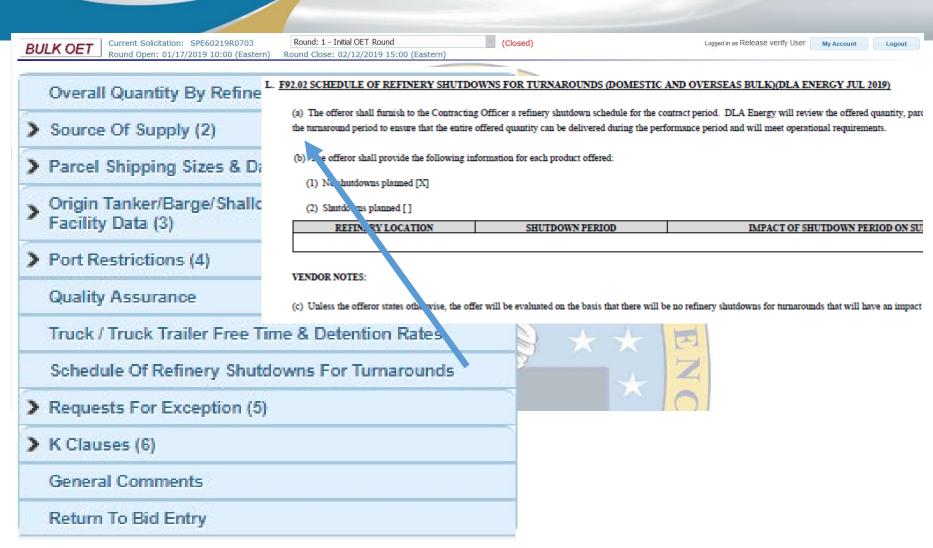
BULK OET Current Solicitation: SPE60219R0703 Round: 1 - Initial OET Round Round Open: 01/17/2019 10:00 (Eastern) Round Close: 02/12/2019 15:00	(Closed) (Eastern)	Logged in as Release verify User My Account Logout
Overall Quantity By Refinery Source Source Of Supply (2) Parcel Shipping Sizes & Daily Load/Move Capacity (5) Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)	I <u>PORT RESTRICTIONS:</u> 1. For each shipping pfint specify:	
V Port Restrictions (4)	Shipping Point Height Restrictions - S No Port Restrictions Shipping Point Data	ea Distance From Vessel Maximum Vessel Maximum [] Rail to Manifold (FT) Size (DWT)* Beam (FT)
For Each Shipping Point	*Deadweight Tonnage	
Other Port Restrictions	VENDOR NOTES:	
Operating Hours For Berthing & Loading	 Specify any other port restrictions that would apply to a vessel loadi uly; etc.) 	ing at the facility (i.e., requirements for inert gas systems; vapor o
Additional Vetting Criteria & Port Restrictions	N/A	
Quality Assurance	\star	4
Truck / Truck Trailer Free Time & Detention Rates		
Schedule Of Refinery Shutdowns For Turnarounds		
> Requests For Exception (5)		
> K Clauses (6)		
General Comments		
Return To Bid Entry		

BULK OET Current Solicitation: SPE60219R0703 Round: 1 - Initial OET Round Closed Logged in as Release verify User My Accord BULK OET Nound Open: 01/17/2019 10:00 (Eastern) Round Close: 02/12/2019 15:00 (Eastern) Closed) Logged in as Release verify User My Accord	nt Logout
	Logour
Overall Quantity By Refinery Source	
> Source Of Supply (2)	
> Parcel Shipping Sizes & Daily Load/Move Capacity (5)	
Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)	
 Port Restrictions (4) 3. Specify operating hours for berthing and loading at each shipping point: 	
Shipping Point Shipping Point Loading For Each Shipping Point No Port Restrictions Operating Hours Data Loading	
Other Port Restrictions Priv VENDOR NOTES:	
Operating Hours For Berthing & Loading	
A Any restriction is subject to the Government assessing a transportation factor Any restriction not identified will not be AND LOADING CONDITIONS, F32 TANKER/OCEAN-GOING BARGE DEMURRAGE AND LOADING CONDITIONS).	onsidered when calculat
Quality Assurance 4. Provide any additional Vetting Criteria and Port Restrictions that have not been addressed above that would affe	t the ability to enter
Truck / Truck Trailer Free Time & Detention Rates	
Schedule Of Refinery Shutdowns For Turnarounds	
> Requests For Exception (5)	
> K Clauses (6)	
General Comments	

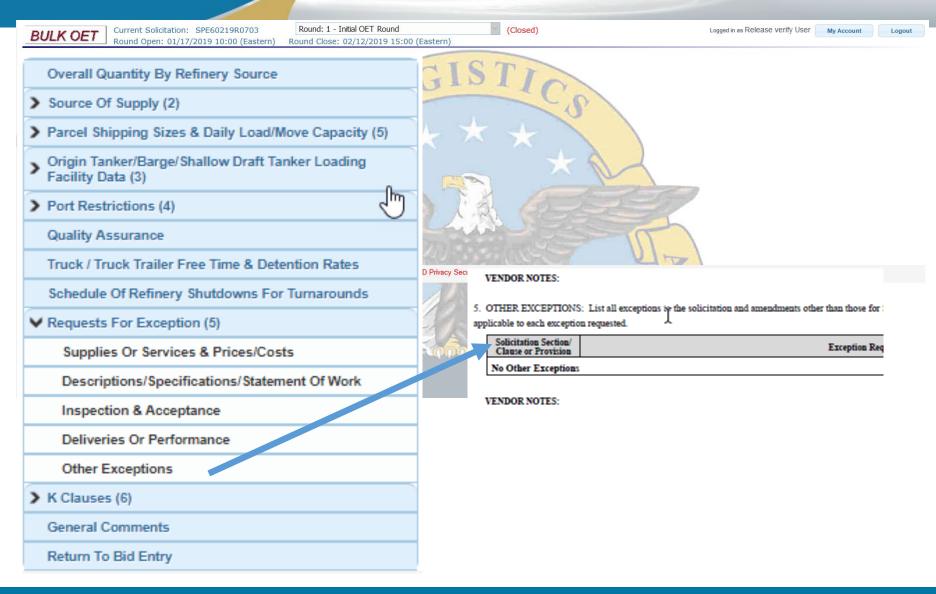




VENDOR NOTES:



BULK OET Current Solicitation: SPE60219R0703 Round: 1 - Initial OET Round (Closed) Logged in as Release verify User My Account	
Koulid Open. 01/17/2019 10:00 (Eastern) Koulid Close. 02/12/2019 13:00 (Eastern)	Logout
Overall Quantity By Refinery Source Source Of Supply (2)	
> Source Of Supply (2)	
> Parcel Shipping Sizes & Daily Load/Move Capacity (5) M. REQUESTS FOR EXCEPTION	
Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)	the Government
> Port Restrictions (4)	itation clause or
Quality Assurance	
Truck / Truck Trailer Free Time & Detention Rates	
Schedule Of Refinery Shutdowns For Turnarounds 2. SECTION C/DESCRIPTIONS/SPECIFICATIONS/STATEMENT OF WORK: List all exceptions to this section; id Clause / Provision Exception Requested	antity the source
Requests For Exception (5)	
Supplies Or Services & Prices/Costs VENDOR NOTES:	
Descriptions/Specifications/Statement Of Work 3. SECTION E / INSPECTION AND ACCEPTANCE: List all exceptions to this section; identify the solicitation clause	or provision app
Clause / Provision Exception Requested Inspection & Acceptance No SECTION E / INSPECTION AND ACCEPTANCE Exceptions	
Deliveries Or Performance VENDOR NOTES:	
Other Exceptions 4. SECTION F / DELIVERIES OR PERFORMANCE: List all exceptions to this section; identify the solicitation clause	or provision ap
Clause / Provision Exception Requested No SECTION F / DELIVERIES OR PERFORMANCE Exceptions	
General Comments	
Return To Bid Entry	



Current Solicitation: SPE60219R0703	Round: 1 - Initial OET Round	(Closed)	Logged in as Release	verify User My Account	Logout
BULK OET	und Close: 02/12/2019 15:00 (Easter	1)			
Overall Quantity By Refinery Source Source Of Supply (2) Parcel Shipping Sizes & Daily Load/Move C Origin Tanker/Barge/Shallow Draft Tanker L Facility Data (3) Port Restrictions (4) Quality Assurance Truck / Truck Trailer Free Time & Detention Schedule Of Refinery Shutdowns For Turna Requests For Exception (5) K Clauses (6)	apacity (5) oading Rates	 K Clauses KI.01-7 OFFEROR REPRESENTATIO SMALL BUSINESS CONCERN REPRESENTATIO (a) The representation in (b) below concerning the of (HSB) line items only. (1) To be eligible for either the SBSA or SDB PI Trust Territory of the Pacific Islands. (2) To be eligible for the HSB preference, the re Trust Territory of the Pacific Islands. (b) Failure to complete below and failure to submit s (1) SBSA/SDB PEA REPRESENTATION. The [1] all [1] not all end items to be furnished will be manufactured of (2) HSB REPRESENTATIONS. The small busic [1] and all [2] ant all [3] ant all [4] ant all [5] ant all [5] ant all [5] ant all [6] ant all [7] ant all [8] ant all [8] ant all [8] ant all [9] ant all	ON - OFFEROR'S MANUFACTURING S fferor's manufacturing source applies to Sm EA, the representation in (b)(1) below must presentation in (b)(2) below must state that ame with the offer may render the offer ine small business concern represents as part of or produced by a small business concern in ness concern represents as part of its offer t	OURCE. tall Business Set-A: t state that all end its all end items will b digible for award in of its offer that the United States, it hat	
Offeror Representations & Certifications		2. K28 SHIPPING POINT AND REFINER	Y INFORMATION (BULK) (DL	A ENERGY J	
Refinery Information		Offerers are required to submit the following inform COMPLETE ADDRESS (INCLUDING NAME (
Notification Of Vessel		-		1	
Authorized Negotiators		Name of Refinery / Shipping Point No Refinery Information Data	Street Address	City	
Foreign Taxes - Contract Price					
Foreign Taxes - Invoiced Separately					
General Comments					
Return To Bid Entry					

BULK OET	Current Solicitation: SPE60219R0703	Round: 1 - Initial OET Round	(ciobed)	Logged in as Relea	ase verify User My Account Logout
DOLICOLI	Round Open: 01/17/2019 10:00 (Eastern)	Round Close: 02/12/2019 15	:00 (Eastern)		
Overall Qu	uantity By Refinery Source		GISTIC		
> Source Of	f Supply (2)			0/	
> Parcel Shi	ipping Sizes & Daily Load/Mov	e Capacity (5) 3.	K28.01 NOTIFICATION OF VESSEL E	XPECTED TIME OF ARRIVAL (ETA) (DL	A ENERGY JAN 2012)(REV)
 Origin Tan Facility Date 	nker/Barge/Shallow Draft Tanke ata (3)	er Loading	submit the following information for each port offere		ARGE DEMURRAGE AND LOADING CONDITIO
> Port Restr	rictions (4)		Port No Notification of Vessel Contact Data	Notification Telex Number	
Quality As	ssurance	4	K33.01 AUTHORIZED NEGOTIATOR	(DLA ENERGY APR 2007)	_
Truck / Tru	uck Trailer Free Time & Detenti			rsons are authorized to negotiate on its behalf with the Gov	promont in connection with this request for proposals
Schedule	Of Refinery Shutdowns For Tu	marov ds	· · · · · · · · · · · · · · · · · · ·		and a constant and an require an propositi
			Name	Title	Phone Number
> Requests	For Exception (5)		Name Mickey Mouse	Title BIG BOSS	Phone Number 888-123-3456
 Requests K Clauses 			Mickey Mouse		888-123-3456
✓ K Clauses		5.	Mickey Mouse K86 FOREIGN TAXES(DLA ENERGY Is stated in the TAXES - FOREIGN FIXED-PRICE	BIG BOSS NOV 2014) - THIS CLAUSE APPLIES ONL' CONTRACTS clause 52.229-6, unless the contract provide	888-123-3456 <u>Y TO DLA ENERGY FUNDED ITEMS.</u> es otherwise, the contract price must include all applic
✓ K Clauses Offeror	; (6)	5.	Mickey Mouse K86 FOREIGN TAXES(DLA ENERGY Is stated in the TAXES - FOREIGN FIXED-PRICE duties"). In accordance with the TAXES - FOREIGN	BIG BOSS NOV 2014) - THIS CLAUSE APPLIES ONL	888-123-3456 Y TO DLA ENERGY FUNDED ITEMS. es otherwise, the contract price must include all applic or shall list below, in paragraph (a), the specific name
V K Clauses Offeror Refinery	; (6) Representations & Certification	5.	Mickey Mouse K86 FOREIGN TAXES(DLA ENERGY Is stated in the TAXES - FOREIGN FIXED-PRICE duties"). In accordance with the TAXES - FOREIGN	BIG BOSS NOV 2014) - THIS CLAUSE APPLIES ONLY CONTRACTS clause 52.229-6, unless the contract provide FDCED-PRICE CONTRACTS clause 52.229-6, the offere in the offered price, but are expected to be invoiced separa	888-123-3456 Y TO DLA ENERGY FUNDED ITEMS. es otherwise, the contract price must include all applic or shall list below, in paragraph (a), the specific name
V K Clauses Offeror Refinery Notifica	s (6) Representations & Certification y Information	5.	Mickey Mouse K86 FOREIGN TAXES(DLA ENERGY Is stated in the TAXES - FOREIGN FIXED-PRICE duties"). In accordance with the TAXES - FOREIGN the contract, foreign taxes and duties are not included (a) Foreign taxes and duties included in the contract Name of Tax, Duty, Fee, or For	BIG BOSS NOV 2014) - THIS CLAUSE APPLIES ONL' CONTRACTS clause 52.229-6, unless the contract provide IFDCED-PRICE CONTRACTS clause 52.229-6, the offered in the offered price, but are expected to be invoiced separa price are as follows: eign Government Levied Charge	888-123-3456 Y TO DLA ENERGY FUNDED ITEMS. es otherwise, the contract price must include all applic or shall list below, in paragraph (a), the specific name
V K Clauses Offeror Refinery Notifica Authoria	s (6) Representations & Certification y Information ation Of Vessel	5.	Mickey Mouse K86 FOREIGN TAXES(DLA ENERGY Is stated in the TAXES - FOREIGN FIXED-PRICE duties"). In accordance with the TAXES - FOREIG the contract, foreign taxes and duties are not included (a) Foreign taxes and duties included in the contract Name of Tax, Duty, Fee, or For No Foreign Taxes/Fees Included in Con	BIG BOSS NOV 2014) - THIS CLAUSE APPLIES ONL' CONTRACTS clause 52.229-6, unless the contract provide IFDED-PRICE CONTRACTS clause 52.229-6, the offere in the offered price, but are expected to be invoiced separa price are as follows: eign Government Levied Charge tract	888-123-3456 <u>Y TO DLA ENERGY FUNDED ITEMS.</u> es otherwise, the contract price must include all applic or shall list below, in paragraph (a), the specific name stely, the offeror shall list the specific name and amou
V K Clauses Offeror Refinery Notifica Authoriz Foreign	s (6) Representations & Certification y Information ation Of Vessel zed Negotiators	5.	Mickey Mouse K36 FOREIGN TAXES(DLA ENERGY Is stated in the TAXES - FOREIGN FIXED-PRICE duties"). In accordance with the TAXES - FOREIG the contract, foreign taxes and duties are not included (a) Foreign taxes and duties included in the contract Name of Tax, Duty, Fee, or For No Foreign Taxes/Fees Included in Con (b) Foreign taxes and duties invoiced separately	BIG BOSS NOV 2014) - THIS CLAUSE APPLIES ONL' CONTRACTS clause 52.229-6, unless the contract provide IFDED-PRICE CONTRACTS clause 52.229-6, the offere in the offered price, but are expected to be invoiced separa price are as follows: eign Government Levied Charge tract	888-123-3456 <u>Y TO DLA ENERGY FUNDED ITEMS.</u> es otherwise, the contract price must include all applic or shall list below, in paragraph (a), the specific name stely, the offeror shall list the specific name and amou
V K Clauses Offeror Refinery Notifica Authoriz Foreign	(6) Representations & Certification y Information ation Of Vessel zed Negotiators Taxes - Contract Price	5.	Mickey Mouse K36 FOREIGN TAXES(DLA ENERGY Is stated in the TAXES - FOREIGN FIXED-PRICE duties"). In accordance with the TAXES - FOREIG the contract, foreign taxes and duties are not included (a) Foreign taxes and duties included in the contract Name of Tax, Duty, Fee, or For No Foreign Taxes/Fees Included in Con (b) Foreign taxes and duties invoiced separately	BIG BOSS NOV 2014) - THIS CLAUSE APPLIES ONLY CONTRACTS clause 52.229-6, unless the contract provide FDED-PRICE CONTRACTS clause 52.229-6, the offset in the offseted price, but are expected to be invoiced separa price are as follows: eign Government Levied Charge tract Foreign Government Levied Charge	888-123-3456 <u>Y TO DLA ENERGY FUNDED ITEMS.</u> es otherwise, the contract price must include all applic or shall list below, in paragraph (a), the specific name stely, the offeror shall list the specific name and amoun <u>Amount</u>

BULK OET Current Solicitation: SPE60219R0703 Round Open: 01/17/2019 10:00 (Eastern) Round: 1 - Initial OET Ro Round Close: 02/12/2019	
Overall Quantity By Refinery Source Source Of Supply (2) Parcel Shipping Sizes & Daily Load/Move Capacity (5) Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3) Port Restrictions (4) Quality Assurance Truck / Truck Trailer Free Time & Detention Rates	STATUTE AND
Schedule Of Refinery Shutdowns For Turnarounds Requests For Exception (5)	ew the DoD Privacy Security Policy Statement <u>Click Here</u> O. <u>GENERAL COMMENTS</u>
V K Clauses (6) Offeror Representations & Certifications	Please include any general comments or notes that you wish to include in your offer in the area provided. General Comments
Refinery Information Notification Of Vessel	N/A
Authorized Negotiators	
Foreign Taxes - Contract Price	
Foreign Taxes - Invoiced Separately	
General Comments	
Return To Bid Entry	



Submitting Offers

- The vendor should complete the "Shipping Point Physical Abilities" screen first, then move on to the offer
- If an error message is received, read the message
- There are small question marks throughout the OET. Clicking on these will generate help for that screen



Getting Help

- OET User Manual
 - Available on the OET main page
 - <u>https://oet.energy.dla.mil/epst_oet/oet.html</u>
- For questions specific to the offer, please contact the Contracting Officer listed on the solicitation
- If you are unable to access OET or your OET account is locked, please email the DLA Energy Bulk Technical Team:
 - <u>DESC-BTechTeam@dla.mil</u>
- For questions concerning the functionality of OET, please contact:
 - Sean Lucas, <u>Sean.Lucas@dla.mil</u>, (571) 767-8407



Bulk Bid Evaluation Model (BEM)

WARFIGHTER ALWAYS



The Nation's Combat Logistics Support Agency

Bulk Bid Evaluation Model (BEM)

Sean Lucas Bulk Petroleum Purchase Analyst April 2024

WARFIGHTER ALWAYS



Bulk Petroleum Products

- Manage very large volumes of petroleum products
- Fewer contracts with large dollar values
- Estimated quantity with high minimum lift guarantee (75%)
- Awards on FOB Origin and FOB Destination Basis
- Extensive use of commercial distribution systems
- Distribution may be direct to demand point or through intermediate Defense Fuel Supply Points (DFSPs)
- Socio-Economic considerations
 - Small Business Set-asides (Price Matching)
 - HUBZone Premium Program
 - 8(a) Reservations



Bid Evaluation Model

- BEM is a mixed-integer linear optimization program used to find the minimum laid down cost for the entire procurement
- Laid Down Price includes:
 - Offered product price
 - All transportation costs
 - All additive costs
 - All intermediate DFSP distribution costs (fixed and variable)
 - Excess throughput charges
 - Applicable evaluation factors
 - Base Reference Price evaluation factors



- Enterprise Business System (EBS)
 - Requirements and solicitation data
 - Amendments
 - Contract Awards
- Contract Information System (CIS)
 - Amendments (schedule changes)
- Transportation Rates Information System (TRIS)
 - Transportation rates
- Offer Entry Tool (OET)
 - Initial offers and subsequent revisions
 - Additives, Escalators, DFSP costs, Evaluation factors



Offer Conditions

- Offer conditions is optional
- BEM evaluates complex offers
 - Tiered pricing
 - Volume restrictions (Minimums and Maximums)
 - Multiple load capabilities (modes of transportation)
 - Additive injection capabilities
 - Offer conditions such as "Either/Or" and "One before Two"
- Conflicting Conditions
 - Conditional statements must not conflict with each other

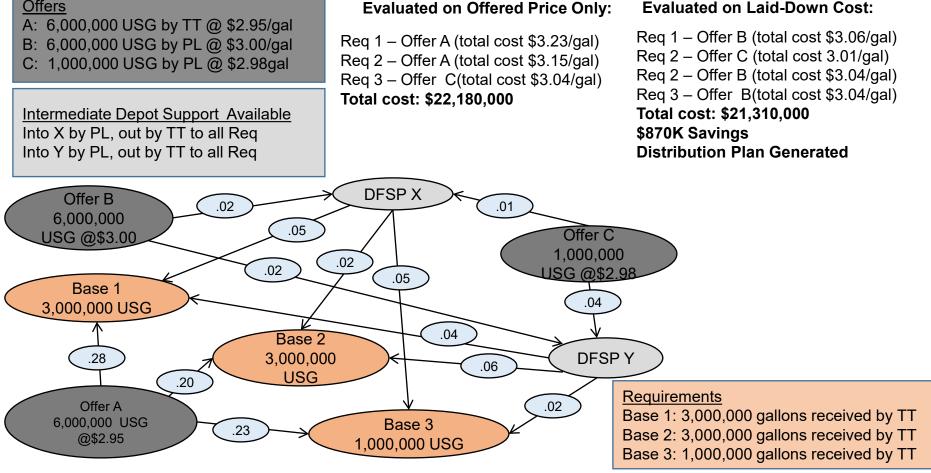
(i.e.: Minimum award by Tanker is 5 million and overall maximum award is 3 million)



Offers

Evaluation Example

Evaluated on Laid-Down Cost:



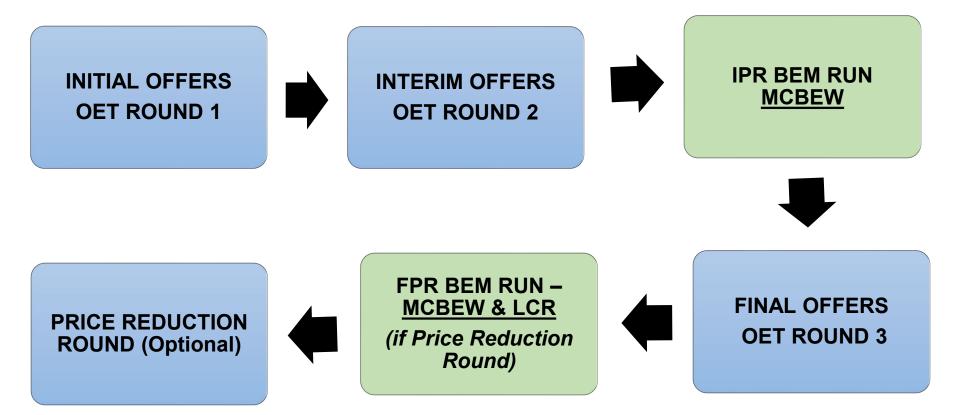
PL = Pipeline; TT = Tank Truck

NOTE: When determining the vendor in line for award, the lowest laid-down cost is taken into account. A vendor may appear to be the best award choice for the government based on their offer price being the lowest, but once evaluation costs such as adjustment factors and/or transportation rates are applied, this will determine which vendor (dark grey oval) is the lowest laid down cost for the Government. There are intermediate DFSPs (light grey oval) to requirements locations (orange ovals) that have different transportation costs (light blue oval). The BEM will evaluate the best route based on the cheapest costs along the route.

WARFIGHTER ALWAYS

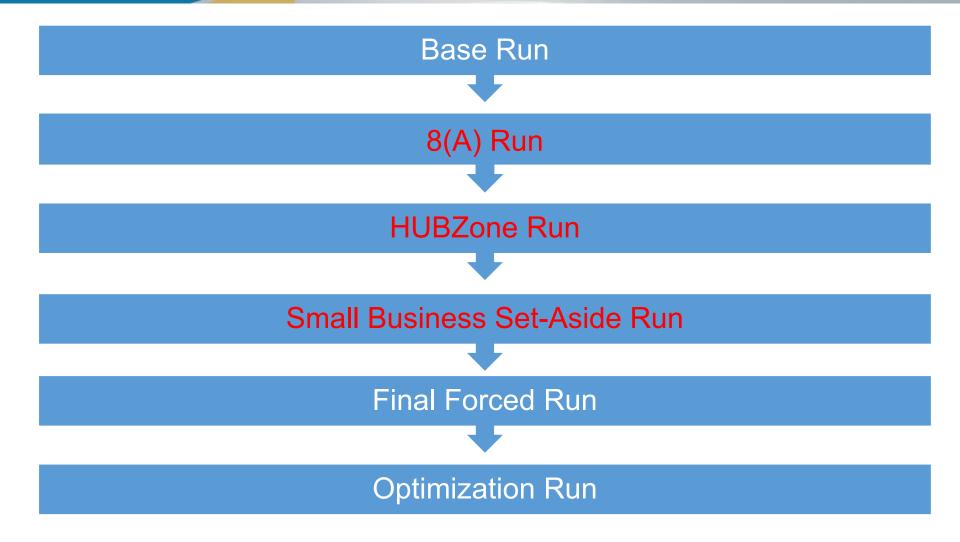


BEM Rounds





Sequence Of BEM Runs



BEM MCBEW

Minimum Cost Solution Bid Evaluation Sheet

02/01/2017 16:59:20

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 Buy Name:
 Sample Report Run
 Description:
 For producing sample MCBEW reports
 Last Saved:
 02/01/2017

 Products:
 JA1 - JAA - JP4 - JP5 - F76 - JP8
 Last Saved:
 02/01/2017

Purchase Program Numbers: 22B - 22D - 25B

FOR PRODUCT JAA IN TIME PERIOD 0

Item No	Destination	Quantity Required	Set-Aside Q	ty 8A Quantit	ty Pe	centage of	Demand All	owed By Mo	de
					ĸ	В	Р	С	Т
000063	KINGSLEY FLD OR 857681240	7,000,000	6,300,00	00	0 0.00%	0.00%	0.00%	0.00%	100.00%
	ompany	Quantity Bid	Bid Price	Total Add	Total	Eval			
Time Per Offered	Shipping Point/Terminal	Mode		Trans Rate	Other Cost			Laid	Down Price
	ENDOR #3	31,265,000	1.183340	0.006013	-0.057	'904			
0) Cherry Point WA	844140302	K		0.000000				1.131449
	DFSP VANCOUVER WA	849990000	Т	0.230000	0.000000				1.361449
V	ENDOR #3	247,000,000	1.112340	0.006013	-0.057	'904			
0) Cherry Point WA	844140302	K	0.071400	0.000000				1.131849
	DFSP VANCOUVER WA	849990000	Т	0.230000	0.000000				1.361849
VI	ENDOR #3	247,000,000	1.112340	0.006013	-0.057	'904			
0) Cherry Point WA	844140302	K	0.106352	0.000000				1.166801
	DFSP SELBY CA	876142270	К	0.096079	0.000000				1.262880
	DFSP VANCOUVER WA	849990000	Т	0.230000	0.000000				1.492880

Laid Down Cost Report (LCR)

Laid Down Cost Report

07/11/2018 17:16:36

Buy Name: IEG 17R0718 OET R5 Description: IEG 17R0718 REVERS Last Saved: 01/05/2018 Products: JAA - JP5 - JP8 - F76 Purchase Program Numbers: 22C - 25A - 22A

Page 1

FOR PRODUCT F76 IN TIME PERIOD 0

Item	Destination	Quantity Required				
		Quantity Awarded	Laid Down Price			
000194	DFSP CRANEY ISLAND	119,750,000				
	Awarded Qty	119,750,000	1.444625			
000195	NSA PANAMA CITY	137,000				
	Awarded Qty	137,000	1.620157			
000196	DFSP GUANTANAMO BA	12,640,000				
	Awarded Qty	12,640,000	1.492188			
000197	NAVSUBBASE KINGS B	975,000				
	Awarded Qty	975,000	1.511538			
000198	DFSP MAYPORT	14,500,000				
	Awarded Qty	14,500,000	1.606728			
000199	NAVAL SUB BASE NEW	1,019,000				
	Awarded Qty	1,019,000	1.742755			



- Once the solicitation is awarded, award data will be published in <u>SAM.gov | Home</u>
- For questions specific to an offer, please contact the Contracting Officer listed on the solicitation



Contact Information

• For questions concerning the functionality of the Bulk BEM/OET, please contact:

Sean Lucas <u>Sean.Lucas@dla.mil</u> (571) 767-8407

Points of Contact

Joseph Yacovone Division Chief DLA Energy FEBE Joseph.Yacovone@dla.mil (571) 767-0456 Shane Banks Division Chief DLA Energy FEBA <u>Shane.Banks@dla.mil</u> (571) 767-8298

Mark Davis Contracting Officer DLA Energy FEBA <u>Mark.A.Davis@dla.mil</u> (571) 767-0341 Gladys Abreu Lead Contract Specialist DLA Energy FEBA <u>Gladys.Abreu@dla.mil</u> (571) 767-7632



