



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

Tips for Success

Ketah Watson, Deputy Director



WARFIGHTER ALWAYS



Things to Consider

- Ensure Company Registration is current in SAM
- Ensure Company Size Standard is accurate
- Ensure Company Socioeconomic Category(s) is reported correctly
- Register to receive Automatic Notifications from SAM.GOV for NAICS 324110
- Monitor SAM.GOV for Opportunities
- Submit any questions by Q&A deadline
- Submit Proposal by provided deadline
- Submit proposals in accordance with Instructions to Offerors
- The Govt reserves the right to Award without Discussions
- Vendors shall submit complete proposals and best prices with initial offer

